

M LOCAL BUSINESS MARKETING

The Marketing Guide for Local Business Owners

May 2025

**YOUNG
PROFESSIONALS
GROUPS – THE
BENEFITS OF
PARTICIPATION FOR
BUSINESSES**

**WHAT
PROMOTIONAL
PRODUCTS
DO YOUR
EMPLOYEES AND
CUSTOMERS
WANT?**

**ARE YOU A GOOD
BOSS? 15 HABITS
OF SUCCESSFUL
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FREE!

**Creative Ways
to Market Your
Business This
Spring and
Summer**

**CYBER-
SECURITY
REPORT –
ATTACKS
ON SMALL
BUSINESS
WEBSITES**

**Infographic:
2025
Pinterest
Statistics**

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Hello May!

With longer days and fresh energy in the air, now is the time to shake up your marketing, empower your team, and strengthen your business from the inside out.

In this month's issue, we're covering a mix of timely and practical topics to help you grow smarter this spring and summer:

Creative Ways to Market Your Business – Seasonal strategies that capture attention and drive results.

Promotional Products That Work – What employees and customers actually want to use.

Are You a Good Boss? – 15 habits that define today's most successful leaders.

Young Professionals Groups – How joining one can benefit your business and community ties.

Cyber-Security Report – Why small business websites are being targeted, and how to protect yours.

We hope this issue leaves you inspired and better equipped to tackle whatever the season brings. Don't forget to subscribe—and feel free to share it with a fellow business owner who could use a boost!

Don Franklin
Founding Partner

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A Little About Us

When it comes growing your local business, the task is the same – be visible online, stand out from the competition, generate new leads, and convert visitors & leads into customers.

The success of digital marketing relies on your strategy and the way that you implement that strategy. For Local Business Marketing, we use all of the tools at our disposal to make sure that our clients enjoy the online success they deserve.

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- SEO
- Content Marketing (Part of our SEO)



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Marketing Calendar

Plan your marketing messages around these upcoming holidays and proclamations.

May

Mental Health Awareness Month
Military Appreciation Month
Employee Health & Fitness Month
National Pet Month
National Barbecue Month
National Blood Pressure Month

May 1 - May Day
May 5 - Cinco de Mayo (US)
May 11 - Mother's Day
May 26 - Memorial Day (US)
May 29 - Ascension Day

1st - Learn to Ride a Bike Day
2nd - Harry Potter Day
2nd - Brothers and Sisters Day
2nd - Space Day
3rd - Fitness Day
3rd - Herb Day
4th - Star Wars Day

4th - International Firefighters Day
5th - Hoagie Day
6th - Nurses Day
6th - Teacher Appreciation Day
7th - Children's Mental Health Awareness Day
10th - Small Business Day
10th - Shrimp Day
10th - Fair Trade Day
13th - Apple Pie Day
15th - Chocolate Chip Day
16th - Barbecue Day
16th - Love a Tree Day
16th - NASCAR Day
17th - Armed Forces Day
18th - World Baking Day
20th - Rescue Dog Day
20th - World Bee Day
25th - Wine Day
28th - Hamburger Day
28th - Brisket Day

June

Camping Month
Men's Health Month
Pride Month
Safety Month
Professional Wellness Month

June 14th - Flag Day (US)
June 15th - Father's Day
June 20th - First Day of Summer (US)

1st - Cancer Survivors Day
2nd - Leave The Office Early Day
3rd - World Bicycle Day
4th - Cheese Day
4th - Global Running Day
5th - World Environment Day
5th - Moonshine Day
6th - Donut Day
7th - Chocolate Ice Cream Day
7th - Trails Day

8th - World Ocean Day
8th - Best Friends Day
9th - Donald Duck Day
10th - Iced Tea Day
11th - Corn on the Cob Day
12th - Jerky Day
12th - Peanut Butter Cookie Day
14th - World Blood Donor Day
14th - Bourbon Day
15th - Nature Photography Day
16th - Fudge Day
17th - Eat Your Vegetables Day
18th - Picnic Day
18th - Sushi Day
19th - Martini Day
19th - Juneteenth
21st - World Day of Music
21st - International Yoga Day
27th - PTSD Awareness Day
30th - Social Media Day



Creative Ways to Market Your Business This Spring and Summer

Spring has sprung, and summer's just around the corner—two of the most energetic and opportunity-packed seasons for marketing. The weather's warming up, spirits are higher, and customers are ready to get out, explore, and spend. So, how do we tap into this momentum and get creative with our business marketing? Let's dig in.

1. Shake Off the Dust with a Seasonal Refresh

Spring cleaning isn't just for closets and garages—it's for your brand, too. Now's the perfect time to dust off your website, update your social media profiles, and give your visual branding a seasonal twist. Think brighter colors, fresh imagery, and messaging that feels alive and vibrant. This mini-makeover tells your audience: "We're here, we're energized, and we've got something new for you."

2. Host Outdoor Events and Pop-Ups

People crave experiences, especially when the weather's nice. Hosting an outdoor event—whether it's a sidewalk sale, food truck rally, mini market, or live demo—lets you meet customers where they are. It's a great chance to connect face-to-face, build relationships, and even partner with other local businesses for extra visibility.

3. Leverage Local Festivals and Community Events

Spring and summer calendars are packed with local happenings—parades, farmer's markets, music festivals, and community fairs. These are goldmines for exposure. Set up a booth, offer branded swag, or

sponsor part of an event. You'll get facetime with your ideal audience while aligning your brand with feel-good, community-centered vibes.

4. Launch a Limited-Time Seasonal Product or Service

People love exclusivity—and they love seasonal flavors, colors, and experiences even more. Think: tropical-themed drinks, summer-inspired scents, or spring renewal packages. Limited-time offerings create urgency and tap into that seasonal nostalgia we all crave when the flowers bloom or the beach calls.

5. Turn Social Media into a Seasonal Storyboard

Forget static posts. It's time to bring your platforms to life with sunny, scroll-stopping content. Behind-the-scenes garden shoots, playful product spotlights, team summer challenges—get creative and embrace the season. Use trending hashtags, jump on spring/summer Reels audio, and run interactive polls or quizzes to keep engagement high.

6. Collaborate With Influencers and Local Creators

Don't underestimate

the power of micro-influencers and local creators. These individuals often have tight-knit, loyal audiences who trust their recommendations. Partner with them for product reviews, event coverage, or co-created seasonal content. It's an organic way to build credibility and reach new eyes.

7. Offer Summer Loyalty Perks and Challenges

Who doesn't love a little friendly competition? Create a punch card or digital loyalty program with a warm-weather twist—think rewards for visiting you five times in July, or a "Summer Bucket List" that encourages customers to try different products. This gamified experience keeps your brand top of mind all season long.

8. Embrace Eco-Friendly Marketing

Spring is all about renewal and connection with nature. Lean into that sentiment with sustainable packaging, green initiatives, or earth-conscious events. Host a park cleanup, plant trees with purchases, or donate a portion of summer sales to an environmental cause. It's marketing with heart—and purpose-driven businesses build stronger loyalty.



9. Run a Summer Giveaway with a Strategic Twist

Giveaways are old news—unless you do them right. Don't just give away a freebie. Bundle your product or service with a summer activity (like tickets to a concert or gift cards to a local ice cream shop) and require participants to tag a friend, follow your page, or share a post to enter. It's fun, it's interactive, and it expands your reach organically.

10. Create a Photo-Worthy Installation

Whether it's a colorful wall mural, a floral arch, or a quirky bench, giving people something Instagram-worthy makes your business a destination. Add your logo or hashtag somewhere visible and encourage people to tag you when they share. A little creativity can go a long way toward going viral.

11. Tap Into Email Marketing with a Sunny Twist

Email's not dead—it just

needs to be fun again. Use spring and summer themes in your subject lines, like "Hot Deals to Melt For" or "Your Backyard Bliss Checklist Is Here." Add vibrant visuals, seasonal product highlights, and time-sensitive offers. You're not just sending an update—you're delivering inspiration straight to their inbox.

12. Start a Summer Blog Series

Content marketing is still king. Start a weekly blog series around seasonal topics that intersect with your business. A fitness brand could blog about "Best Outdoor Workouts," while a bakery could do "Summer Dessert Hacks." Not only does this build trust and authority, but it also boosts your SEO while giving you endless content for social media.

13. Go All In on Video Content

Reels. TikToks. YouTube Shorts. It's time to be seen—and moving images work best. Film quick how-tos, behind-the-scenes prep, staff favorites, or summer survival tips. Keep it light, relatable, and authentic. Even simple, real-life moments can generate major engagement if they tell a compelling story.

14. Celebrate the Holidays You May Have Overlooked

Of course, we know about Memorial Day and the Fourth of July, but what about National Ice Cream Day, International Friendship Day, or even National Hammock Day? These offbeat holidays are social media gold and can be used to inspire limited-time offers, themed events, or quirky content ideas your followers will love.

15. Make It Personal and Human

At the end of the day, we're not just marketing to wallets—we're marketing to people. Share your team's favorite summer activities, post customer spotlights, or highlight your community involvement. The more personal and relatable your brand feels, the stronger the connection you'll build.

Spring and summer open the door to fresh ideas, vibrant visuals, and powerful connections. It's not about spending more—it's about showing up creatively, being present in your community, and delivering value in ways that feel exciting and human. So go ahead—plant those seeds, soak up the sun, and let your marketing bloom. This is your season to grow.



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What Promotional Products Do Your Employees and Customers Want?

Promotional products aren't what they used to be. Long gone are the days when a flimsy pen or a stress ball cut it. These days, employees and customers expect more—and they deserve it. So if you're still handing out generic freebies at events or onboarding new hires with cookie-cutter swag, it's time to rethink your strategy.

Why? Because the right promotional product doesn't just get used—it gets remembered. It becomes a mini billboard for your brand. It sparks conversations, builds loyalty, and even boosts morale. But what exactly do people want these days? Let's dive in.

1. People Want Products They'll Actually Use

This may seem obvious, but it's the golden rule: usability trumps novelty. No one needs another item destined for the junk drawer. Instead, think practical—items like insulated water bottles, wireless chargers, or portable phone stands. According to a recent PPAI study, 79% of people said they're more likely to keep a promotional product if it's useful. That's powerful brand exposure every single day.

2. Personalization is King

One-size-fits-all is out. Personalized swag that feels handpicked for the recipient is in. Think monogrammed notebooks, name-engraved pens, or even apparel with their department logo. When people see their name or role reflected in your gift, it turns a generic item into a thoughtful gesture. It says, "We see you." And that's where loyalty begins.

3. Employees Crave Work-From-Anywhere Essentials

As hybrid and remote work models continue to thrive, desk setups aren't what they used to be. Employees now want gear that fits a

flexible lifestyle. Branded laptop sleeves, portable ring lights, noise-canceling headphones, or wireless mouse pads are all winners. It's not just about giving them tools—it's about supporting how they work best.

4. Sustainability Isn't Optional Anymore

Eco-consciousness is more than a trend—it's an expectation. Both customers and employees are paying attention to how brands treat the planet. That's why items made from recycled materials, biodegradable packaging, and reusable alternatives (like stainless steel straws or bamboo utensils) are getting top marks. You're not just promoting your business—you're making a statement.

5. Comfort-First Apparel Makes a Statement

Let's talk apparel. Yes, people still love a good hoodie or T-shirt—but comfort and quality matter more than ever. Soft, well-fitted, breathable fabric is a must. Whether it's a cozy branded crewneck or a sleek zip-up jacket, if it feels good, they'll wear it. And every time they do, your brand gets another walking endorsement.

6. Branded Tech Is a Hot Commodity

Tech gadgets top the charts across all age groups. Power banks, Bluetooth earbuds, wireless charging pads, or branded smart tags for keychains are not only useful—they feel high-end. When you give away tech, you're sending a subtle message that your brand is modern, relevant, and generous.

7. Health and Wellness Are Front and Center

The past few years have reshaped how we view self-care—and the right promotional products should reflect that. Think branded yoga mats, essential oil rollers, wellness journals, or fitness tracker bands. Not only do these gifts show you care, but they also align your brand with a healthier lifestyle and a more balanced mindset.

8. Food and Beverage Swag Is Always a Hit

People eat. People drink. Branded mugs, insulated tumblers, reusable snack bags, or even gourmet gift sets (think coffee kits or spice blends) make lasting impressions. Want to really impress? Pair your

branded item with a local artisan product. Now you're supporting small businesses and creating a memorable experience.

9. Tote Bags That Don't Get Tossed

The classic tote has gotten a major upgrade. Today's audiences want stylish, durable, and versatile bags they'll actually use. Think canvas market totes, insulated lunch bags, or sleek backpacks with custom embroidery. These are the types of bags people carry with pride—and take everywhere.

10. Experiential Gifts Are Rising in Popularity

Who says a promo product has to be tangible? Subscription boxes, branded digital content, or exclusive discount codes can be just as impactful—especially when combined with a physical product. A branded tea tumbler with a one-month tea subscription? That's a full-on experience, not just a giveaway.

11. Customers Love Storytelling Through Swag

Great swag isn't random—it tells a story. Let's say you're a travel brand. Instead

of a basic pen, why not create a "Jet-Setter Kit" with a branded luggage tag, passport cover, and travel pouch? It tells your audience who you are and where they're going with you. That story builds connection—and connection builds trust.

12. Limited-Edition Drops Build Hype

Create buzz by treating your promo products like collectible drops. Use scarcity and exclusivity to build excitement. "Only the first 50 customers get this custom-designed tumbler." Boom—you've just added urgency and value. People love feeling like they scored something special.

13. Internal Swag Builds Company Culture

Swag isn't just for customers. Employees should feel like insiders, too. Launch "Swag Fridays" with fun department-specific items, run an internal contest with branded prizes, or create a custom onboarding kit that gets them pumped from day one. These aren't just gifts—they're culture builders.

14. Quality > Quantity

Let's be real: a single, well-made item beats a handful

of throwaways. When people see you've invested in quality, it reflects directly on your brand. Would you rather be remembered for a sleek, double-insulated tumbler—or a plastic pen that runs out in a week? The answer is obvious.

15. Ask—Don't Assume

Want to know what employees and customers actually want? Ask them. Run a short survey. Let them vote on upcoming swag. Crowdsourcing builds engagement and ensures you're giving something they'll truly value. It's like letting them design their own gift—and it works.

At the end of the day, promotional products are more than just branded stuff. They're touchpoints—tangible reflections of your values, your culture, and your care. Whether it's a well-crafted tech gadget, an eco-conscious tote, or a personalized welcome kit, the right product can leave a lasting impression that feels anything but promotional. It feels personal, purposeful, and, above all, memorable.

Now the real question is: what will your next promotional product say about you?



Are You a Good Boss?

15 Habits of Successful Leaders

Let's be honest—just because someone has the title doesn't mean they're a great leader. Being a "boss" is easy; being a good boss is a whole different game. It's not just about delegating tasks, hitting targets, or holding weekly meetings. It's about how a leader shows up, builds trust, and empowers their team to thrive. So how do we separate the mediocre from the remarkable? It all comes down to habits.

1. They Listen More Than They Talk

One of the most underrated

habits of great leaders is simple: they listen. Really listen. Good bosses don't dominate conversations—they create space for others to speak. They ask questions, pause for answers, and show genuine interest. Listening isn't passive; it's powerful. It builds trust and often reveals solutions that top-down leadership misses.

2. They Give Clear, Constructive Feedback

Sugarcoating doesn't help anyone grow. But neither does harsh criticism. Great leaders strike a balance—they give feedback that's

honest, specific, and rooted in improvement, not punishment. They don't wait for annual reviews to talk performance; they make feedback a continuous, natural part of the workflow.

3. They Model Accountability

Ever worked for someone who dodged blame and pointed fingers? It's demoralizing. Strong leaders do the opposite—they own their mistakes and expect their teams to do the same. This accountability builds a culture of transparency, where people feel safe to



take responsibility, learn, and move forward.

4. They Celebrate Wins—Big and Small

Being a good boss means recognizing effort, not just outcomes. Whether it's closing a big deal or simply showing consistent improvement, good leaders know how to celebrate progress. Recognition boosts morale and shows the team that their work doesn't go unnoticed. A quick shout-out in a meeting or a handwritten thank-you note can go a long way.

5. They Empower Instead of Micromanage

Micromanagement kills creativity, motivation, and confidence. Successful leaders trust their teams. They provide the tools, guidance, and support needed—then step back and let people do their thing. When employees feel ownership over their

work, they're more engaged and productive.

6. They Set Clear Expectations

Confusion is the enemy of progress. Great bosses don't leave

goals up for interpretation. They communicate clear expectations, define what success looks like, and ensure everyone understands their role in the bigger picture. Clarity reduces stress and helps teams align their energy where it counts.

7. They Foster Growth and Learning

Strong leaders are committed to the development of their people. They encourage training, mentorship, and stretch projects. Whether it's professional development seminars or simple coaching moments, great bosses prioritize growth—and not just when it serves company goals, but because they genuinely care.

8. They Lead With Empathy

Empathy isn't just a buzzword; it's a leadership superpower. Life happens—

people face challenges both inside and outside the office. A good boss recognizes the human behind the role. They ask how someone's doing, offer support, and practice understanding. In return, they earn loyalty that no salary alone can buy.

9. They Encourage Autonomy and Creativity

Innovation doesn't thrive under rigid control. Good bosses invite new ideas, challenge the status quo, and create environments where creativity is welcomed—not shut down. They ask questions like, "What would you do differently?" and actually consider the answers.

10. They Stay Curious, Not Complacent

The best leaders never stop learning. They read, they ask questions, they seek feedback. They're not afraid to admit they don't have all the answers—and they certainly don't assume they're always right. This humility keeps them evolving and shows their team that growth is a shared journey.

11. They Keep Their Word

Trust is built on consistency. If a boss says they'll look

into something, follow up, or support an initiative, they need to follow through. When leaders do what they say they will, it creates psychological safety. People know they can rely on their leader, which strengthens the entire team dynamic.

12. They Know When to Get Out of the Way

Sometimes, the best leadership move is to let someone else shine. Good bosses step back and allow others to take center stage—whether it's leading a meeting, presenting a new idea, or owning a project. They don't let ego get in the way of team development.

13. They Handle Conflict Professionally and Directly

Letting conflict fester is like ignoring a leak in your roof—it gets worse with time. Strong leaders don't shy away from tough conversations. They address issues head-on, mediate with fairness, and focus on resolution, not blame. This approach keeps teams healthy and communication open.

14. They Maintain a Positive, Solution-Focused Outlook

No one wants to work in

an environment ruled by negativity. Good bosses acknowledge challenges but focus on what can be done. They lead with optimism, not denial, and help their teams navigate uncertainty with confidence. Their energy sets the tone for everyone else.

15. They Understand That Leadership Is Service

At its core, leadership is about service—serving the team, the mission, and the people they support. Great bosses don't lead with authority; they lead with purpose. They ask, "How can I help?" more than "Why isn't this done?" And that mindset creates teams that are motivated, loyal, and ready to go above and beyond.

Being a good boss isn't about having all the answers or cracking the whip. It's about showing up consistently, leading with empathy, and empowering others to succeed. Great leaders aren't born—they're built through intentional habits, self-awareness, and a genuine commitment to their team. So if the question is, "Am I a good boss?"—let the habits do the talking. Because in the end, leadership isn't about titles. It's about impact.

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Young Professionals Groups – The Benefits of Participation for Businesses



In today's competitive business landscape, investing in talent development isn't just a nice-to-have—it's a strategic necessity. One of the most underutilized yet highly effective ways to grow and retain emerging talent is through Young Professionals (YP) groups. These groups are designed to support early- to mid-career employees, helping them build networks, strengthen skills, and grow into the future leaders businesses need.

1. Strengthening Internal Talent Pipelines

Business owners know the cost of hiring externally is high—not just in dollars, but in time and integration. Participation in a YP group helps employees develop leadership capabilities, soft skills, and confidence, making them strong candidates for internal promotions. It's a cost-effective way to grow leaders from within.

2. Expanding Networks That Benefit the Company

When employees join a YP group, they're not just networking for themselves—they're representing your brand

and expanding its reach. These connections can lead to strategic partnerships, referral opportunities, and community engagement that directly benefit the business. It's brand ambassadorship in action.

3. Access to Local Thought Leaders and Influencers

YP groups often host events with high-level professionals, city officials, and business influencers. When your team attends, they're gaining exposure to big-picture thinking, industry trends, and community priorities. That's intel they can bring back to the organization to inspire innovation and growth.

4. Skill Building That Goes Beyond the Office

YP programs offer practical learning through workshops, panels, and hands-on leadership roles. Employees sharpen critical skills—like communication, time management, and strategic thinking—that directly translate to improved performance in their current roles. This is development that doesn't come from a textbook—it's real-world and immediately applicable.

5. Enhanced Confidence and Professional Presence

As employees participate, they grow in their ability to speak up, contribute ideas, and represent themselves



professionally. This increased confidence doesn't just help them individually—it elevates how they perform in meetings, lead projects, and interface with clients. That's a win for any business.

6. Improved Retention Through Engagement

Let's face it—employees who feel invested in are more likely to stay. Sending team members to a YP group sends a clear message: we believe in your growth. According to Gallup, organizations that invest in employee development see 11% higher profitability and 50% lower turnover rates. That's a powerful return on a relatively small investment.

7. Community Visibility and Corporate Citizenship

When your employees are active in YP groups, your company becomes more visible in the community. Whether they're volunteering at a charity event or speaking at a panel, they're building goodwill and positioning your business as one that cares about its people and its place in the local economy.

8. Mentorship Through Community Connection

YP groups create natural

mentorship opportunities by connecting less experienced professionals with seasoned leaders. These relationships foster accountability, broaden perspectives, and accelerate development—all while alleviating the pressure on your internal team to shoulder every aspect of professional growth.

9. A Broader Understanding of Diverse Industries

YP members engage with peers from various sectors, which enriches their understanding of business beyond their immediate role. They come back with fresh ideas, alternative approaches, and a more holistic view of the business ecosystem. This broader lens can spark innovation and problem-solving back at the office.

10. Empowered Employees Become Better Collaborators

Participation in a YP group encourages communication, teamwork, and relationship-building—all essential qualities in today's cross-functional business environments. Employees learn how to collaborate more effectively, listen actively, and lead with

empathy, creating stronger internal dynamics across departments.

11. A Testing Ground for Emerging Leaders

Not every employee is immediately ready to lead internally—but YP groups offer a safe space for them to stretch those muscles. They can plan events, manage committees, or lead initiatives, gaining confidence and experience they'll bring back to your team when the right opportunity arises.

12. A Healthy Outlet for Personal and Professional Growth

Burnout is real—and so is disengagement. YP groups provide an enriching outlet for professional growth that also feels personally rewarding. Employees return with renewed energy, fresh perspectives, and a deeper sense of purpose—all of which drive stronger performance in their roles.

13. Demonstrated Investment in Diversity and Inclusion

Many YP groups prioritize inclusive programming that supports professionals from a range of backgrounds and industries. By encouraging

employee participation, companies show they value diverse voices and are committed to equity in leadership development.

14. Stronger Employer Branding

Let's not underestimate perception—businesses that actively support employee growth, especially outside of the workplace, are seen as progressive, people-focused employers. This reputation not only improves retention, but also attracts top-tier talent who are looking for workplaces that prioritize

development.

15. Long-Term Organizational Value

Ultimately, every hour your employee spends in a YP group is an hour invested in your business. The skills they gain, the connections they build, the confidence they develop—these become long-term assets for your organization. It's not just about professional growth; it's about business growth, too.

Supporting employee participation in Young

Professionals groups is more than a gesture—it's a smart business move. These programs create confident, connected, and capable employees who are prepared to lead, innovate, and contribute more meaningfully to your organization. When you invest in their growth outside your walls, you see the impact inside them—and inside your business.

For any company focused on long-term success, Young Professionals groups aren't a perk. They're a strategic advantage.

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Cyber-Security Report

Attacks on Small Business Websites

If you think cybercriminals are only chasing after the big guys, think again. In today's digital world, small business websites are being attacked more often than ever—and in many cases, they're the most vulnerable targets out there. It's like a burglar choosing between a high-tech mansion with cameras and alarms or a cozy home with the front door left ajar. Which do you

think they'll pick?

1. Why Small Business Websites Are at Risk

Let's start with the obvious: many small businesses don't have the budget or expertise to implement robust cybersecurity defenses. That doesn't make them any less attractive to hackers—in fact, it makes them more appealing.

According to Verizon's 2023 Data Breach Investigations Report, small businesses now make up over 46% of all data breach victims. It's a digital epidemic that isn't slowing down.

2. The False Sense of Security

Many small business owners believe that because their websites don't handle

sensitive data or process thousands of transactions, they're safe. That's a dangerous myth. Hackers don't just want credit cards—they want access. A compromised website can be used to launch phishing scams, spread malware, or act as a launchpad to attack bigger targets.

3. The Cost of a Breach

Here's a scary thought: the average cost of a cyberattack on a small business website can reach \$200,000, according to Hiscox. That includes everything from downtime and lost sales to fines, legal fees, and reputational damage. For many small businesses, that kind of hit isn't just a setback—it's game over.

4. Common Types of Website Attacks

Cybercriminals use a variety of techniques to compromise websites. One of the most common is the brute force attack, where automated bots try endless username/password combinations until they gain access. Then there's SQL injection, where hackers exploit weak coding to access databases. Cross-site scripting (XSS) is another common method, where

attackers inject malicious scripts into your site. It's a digital warzone, and your site is often the battlefield.

5. The Rise of Automated Bots

You might think a hacker is some hooded figure in a dark room, but more often, attacks come from automated bots that scan the web for weak spots—no human needed. Your site could be hit hundreds of times per day by bots trying to sniff out vulnerabilities. Without proper protection, it's only a matter of time before they succeed.

6. SEO Poisoning and Blacklisting

Here's something not enough people talk about: a hacked website can tank your SEO. When attackers inject spammy content or malicious links into your pages, Google notices—and not in a good way. In some cases, your site could get blacklisted from search engines, making it nearly invisible to your customers. That's not just bad news—it's catastrophic for your online presence.



7. Phishing Pages Hidden on Your Site

Hackers love to hide phishing pages on vulnerable small business websites. These fake login or payment pages are used to steal customer data—all while using your domain name. It damages your credibility, exposes your visitors, and can even lead to lawsuits. Worst part? You may not even realize it's happening until someone else alerts you.

8. Ransomware Through Website Vulnerabilities

You've heard of ransomware on office computers—but did you know your website can be locked down too? Ransomware can be injected through outdated plugins or content management systems. Once in, hackers demand payment (usually in cryptocurrency) to give back access to your site. If you don't pay, your content

is lost. Forever.

9. Weak Passwords: The Silent Killer

It's shocking how many business websites still use weak or default passwords like "admin" or "123456." These are basically open invitations to hackers. Combine that with no two-factor authentication and you've got a website that's begging to be broken into. It's like locking your car doors but leaving the windows rolled down.

10. The Plugin Problem

Plugins and extensions add useful features to websites, especially WordPress sites—but they also introduce risk. Unmaintained or outdated plugins can serve as backdoors for attackers. And because small businesses often don't have a web developer on staff, these vulnerabilities can go unnoticed for months.

11. DDoS Attacks Can Cripple Operations

A Distributed Denial-of-Service (DDoS) attack floods your site with so much fake traffic that it crashes. For e-commerce websites or businesses that rely on online bookings, this can mean hours—or days—of

downtime. Customers can't reach you, and they're not likely to wait around.

12. The Impact on Customer Trust

Trust is everything. If a customer visits your site and gets a malware warning, chances are they're never coming back. According to a 2023 study by the National Cybersecurity Alliance, 60% of small businesses shut down within six months of a cyberattack, and loss of customer trust is a major factor. You don't just lose traffic—you lose credibility.

13. Steps to Strengthen Your Website Security

So, what can small businesses do? Start with the basics: use strong, unique passwords and enable two-factor authentication. Install SSL certificates to encrypt data. Keep your CMS, plugins, and themes updated. Use firewalls, scan for malware regularly, and limit login attempts. If this sounds overwhelming, consider partnering with a web and marketing professional who can manage it for you.

14. Employee Training Matters Too

Even if your website is

locked down tight, one wrong click from an employee can open the door. Educate your team about phishing emails, the dangers of public Wi-Fi, and proper password hygiene. Cybersecurity isn't a one-person job—it's a culture.

15. Invest Now or Pay Later

Yes, implementing cybersecurity measures takes time, energy, and sometimes money. But the alternative—a full-blown attack—will cost you far more. Think of it like insurance for your digital storefront. You wouldn't leave your brick-and-mortar unlocked, so don't leave your website exposed either.

Cyber-attacks on small business websites are not just increasing—they're evolving. What once felt like a distant concern is now a pressing reality. But the good news? You're not helpless. By staying informed, prioritizing website security, and treating your digital presence like the vital business asset it is, you can avoid becoming another statistic. Cybercriminals may be persistent, but with the right precautions, they'll find your business is anything but an easy target.



FUN FACTS

The month of May is named after Maia, the Roman goddess of growth and fertility, symbolizing the blooming of life in spring. In ancient Rome, May was a time of celebration for agricultural deities, marking a season of planting and renewal. Over time, it has become associated with labor movements, seasonal festivals, and the full arrival of warmer weather in the Northern Hemisphere.

Historic May Events:

- May 1, 1886: Workers across the U.S. went on strike to demand an eight-hour workday, leading to the creation of International Workers' Day celebrated worldwide.
- May 5, 1961: Alan Shepard became the first American in space aboard Freedom 7, launching the U.S. into the space race with the Soviets.
- May 8, 1945: Victory in Europe (V-E) Day marked the end of World War II in Europe, with celebrations erupting across the Allied nations.
- May 14, 1804: Lewis and Clark set off on their famous expedition to explore the American West, opening a new chapter of U.S. history.
- May 25, 1977: Star Wars premiered in theaters, forever changing the world of cinema and launching one of the most iconic franchises in pop culture.
- May 29, 1953: Sir Edmund Hillary of New Zealand and Tenzing Norgay of Nepal became the first confirmed climbers to reach the summit of Mount Everest.

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2025 Pinterest Statistics

90% of users use Pinterest for purchase inspiration

78% of Pinterest users find content from brands helpful

88% of users said that they have purchased a product after seeing it on the platform.

97% of the top searches on Pinterest are unbranded

553 million monthly active users



40% of people in the US with a household income over \$150k are on Pinterest

Pinners spend 2x more per month on shopping than users of other social media platforms.

83% of users have bought something based on Pins they see from brands



85% of people use Pinterest on mobile



People watch close to 1 billion videos a day on Pinterest

92% of Pinterest advertisers rank the platform first for reputation

The Pinterest shows 2x higher return on ad spend (ROAS) than Facebook & Instagram ads

71% of users are women, with male usage growing with a 50% year-over-year increase.



About 40% of active users are Gen Z

Pinterest's shopping features have led to a 50% increase in users shopping on the platform.

Pinterest ads are 2.3 times more cost-efficient at converting than other platforms.

Pinterest generated nearly \$1.15 billion in advertising in Q4 of 2024

85% of Pinners say they use Pinterest to plan new projects



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